

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 04954 010639Z

11
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 065185

R 010430Z OCT 75
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 5813
AMEMBASSY COPENHAGEN
AMEMBASSY HELSINKI
AMEMBASSY OSLO

UNCLAS STOCKHOLM 4954

FOR BIC/OIM:TRAFTON/BLAKE

E.O. 11652: N/A
TAGS: BEXP, SW
SUBJECT: BUSINESS EQUIPMENT EXHIBITION PROCUREMENT STATUS.

1. SUBJECT SHOW HAS ACHIEVED EXCELLENT ACCEPTANCE LEVEL
AMONG KEY SWEDISH REPRESENTATIVES OF U.S. COMPANIES
2. PA'S RECEIVED AT STC: 3M SVENSKA AB; ADDRESSOGRAPH-
MULTIGRAPH AB. WE UNDERSTAND PA RECEIVED AT OIM FROM EASTMAN-
KODAK CORP.
3. STC EXPECTS TO OBTAIN PA'S FROM FOLLOWING 8
VERBALS: - GENERAL AUTOMATION SVENSKA AB; BURROUGHS AB;
PITNEY - BOWES SWEDEN AB; BELL & HOWELL (UK) LTD; GAF
SVENSKA AB; ESSELTE SYSTEM AB; SCANDIA-METRIC DATOR AB;
MITEMA MIKROFILM SYSTEM AB. LAST THREE ABOVE WILL BE
MULTI-ACCOUNT BOOTHS.
4. WE UNDERSTAND OIM TO OBTAIN PA'S FROM FOLLOWING 6
VERBALS: - NOVUS DIV. NATIONAL SEMICONDUCTOR; DOCUTEL
CORP.; BATES MFG CO.; LEXITRON CORP.; TALAS SYSTEMS INC.;
WASHINGTON SCIENTIFIC CORP.
5. WE ARE FOLLOWING UP ON NUMEROUS OTHER LOCAL AND
UNCLASSIFIED

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EUROPEAN LEADS.

STRAUSZ-HUPE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 01 OCT 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STOCKH04954
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750339-1071
From: STOCKHOLM
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1975/newtext/t19751095/aaaadgnw.tel
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Office: ACTION EUR
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Previous Handling Restrictions: n/a
Reference: n/a
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06 JUL 2006

Review Media Identifier:
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Review Release Date: n/a
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Review Withdrawn Fields: n/a
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Status: NATIVE
Subject: BUSINESS EQUIPMENT EXHIBITION PROCUREMENT STATUS.
TAGS: BEXP, SW
To: COM
Type: TE
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